

MODICA, APRIL 2023

IT

M. MAROTTA



IT industrial division – Agenda

Updates of the main projects started in 2023

- CRM
- BI Esseco Industrial division (Board software)
- ERP evolution in international countries (Microsoft Dynamics 365 software)

Analysis of the Goals (january 2023)

- ✓ Analysis of the goals
- ✓ Analysis of the main information and functions
- ✓ Analysis of different data sources existing today
- Functional design and data definition (*)
- Group coding for Customers and Products

Technical Scouting (april 2023)

- ✓ Software selection
- ✓ User interface requirements
- ✓ Reporting and data export requirements
- ✓ Contract process

kick-off of the project (II Q 2023)

- Kick-off meeting with the supplier
- Project master plan
- User Interface definition
- Design of data format
- Data Import: planning and quality control
- User training plan
- Definition of controls and warnings

Project Rollout (III/IV Q 2023)

- Production release master plan
- Start-up of the activities

(*) work in progress

Investment costs

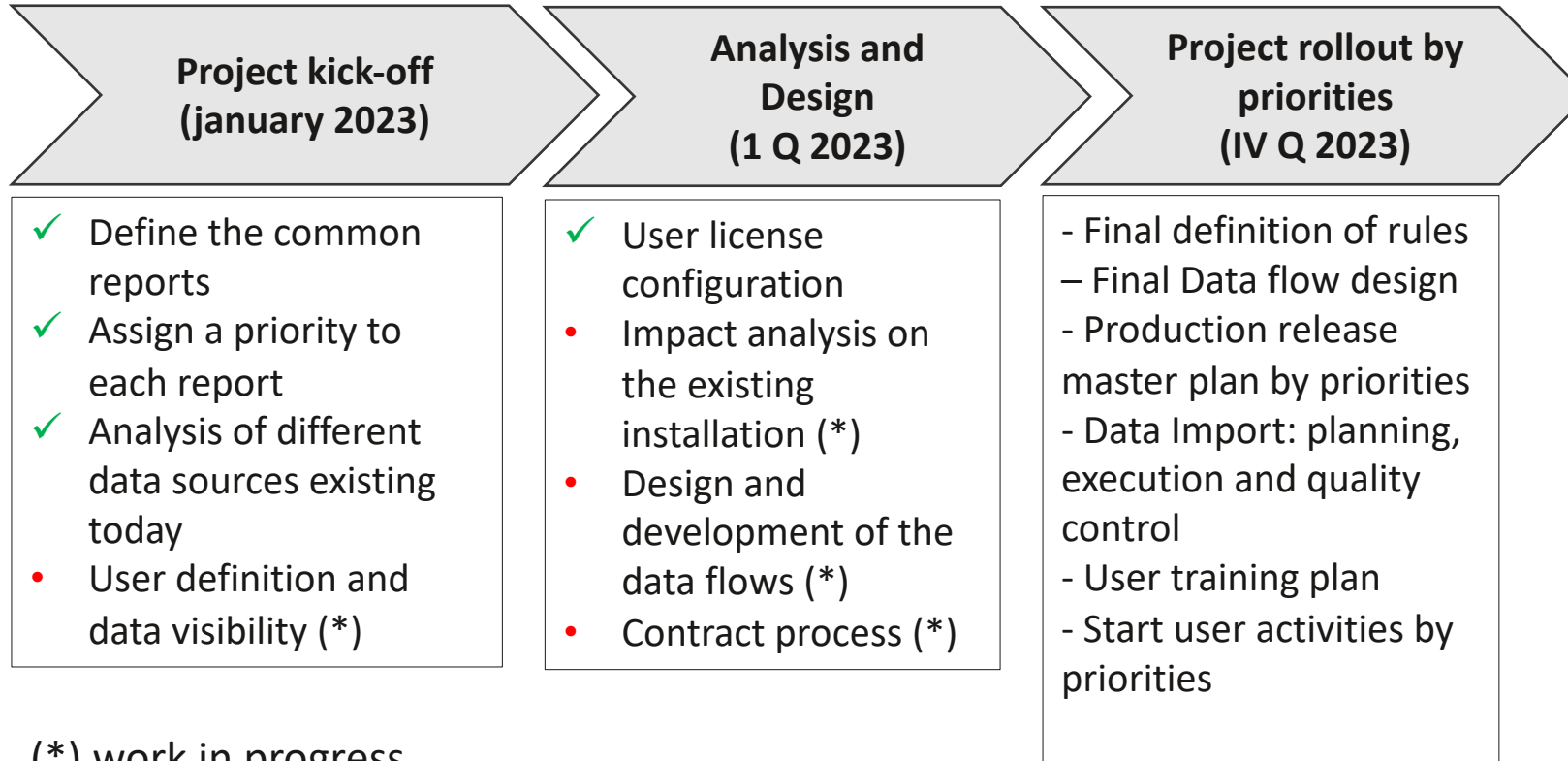
- One Off Investment

Project execution (T & M) € 70.000

- Annual costs

CRM Platform + € 13.100

User Licenses €12.230



Investment costs

- One Off Investment

Project execution (T & M) € 54.000

- Annual costs

Licenses € TBD

Dyn 365 Analysis Norway (2023)

- ✓ Project team and key users definition
- ✓ Group coding for Customers and Products
- ✓ identification of local requirements
- Contract process
- Analysis and Design
- Process GAP analysis confronted with the group's best practices

Migration plan Norway (II Q 2023 - I Q 2024)

- Migration plan
- User training plan
- Data migration plan
- Production master plan
- Data Import: execution and quality control
- Configuration of user roles
- Start user activities

Dyn 365 analysis Germany (2024)

- Gap analysis with the core Dyn 365 environment started with Norway
- Project team and key users definition
- Evaluate the mastered data unification issue
- identification of specific local requirements

Migration plan Germany (2025)

- Migration plan
- User training plan
- Data migration plan
- Production master plan
- Data Import: execution and quality control
- Configuration of user roles
- Start user activities

Investment costs

- One Off Investment

Project execution (T & M) € 294.000

- Annual costs

ERP Platform € 35.000

User Licenses €32.000